



## Get the Ball Rolling

*Do you have enthusiasm, drive, and determination to get the job done right?  
Are you keen to make your mark on a dynamic and growing company?  
Do you want to be valued for your skills, your experience, and your initiative?*

### Technical Sales Representative – Southern Region of South America to include Argentina

To support our dynamic growth, we seek a top notch professional for the position of **Technical Sales Representative** in the Southern Region of South America to include Argentina.

#### Primary Role

- Coordinate customer accounts with SLB WS sales personnel
- Track sales efforts utilizing current sales reporting structure & documents
- Participate and monitor local conferences & presentations
- Review, maintain and update QAQC standards for all procedures adopted by sales
- Provide all necessary feedback required to grow our market share in your area of responsibility.
- Calling on system designs for opportunities offshore and on land.

#### Leadership

- Customer relations in the primary area of responsibility
- Drilling rig environment exposure and down hole experience
- TEAM building and TEAM player a must

#### Accountable for

- Accurate sales efforts information and local market drivers
- Identifying opportunities and relaying to support systems within company
- Identifying competitor New Products, services, pricing and market share
- Identifying strategies for market growth and customer relations
- Accurate expenses utilized in sales efforts for maximum return on investment to PP

#### Education and Experience

- Technical Engineering as a minimum (Mechanical, Petroleum or Industrial)

#### Additional Requirements

- Valid Argentina drivers license and medical certificate as required by local laws
- Valid passport, at any time able to travel abroad for training, meetings, conferences, etc.
- Willing and able to travel within the Southern Cone at any time as business requires



#### About Packers Plus

Packers Plus Energy Services is a completions technology company with locations in the United States, Canada and around the world. Staffed with some of industry's best completions personnel, Packers Plus can engineer and execute the most challenging completions, whether deep, critical sour or extended reach horizontal.

We are unlike any other completions company. Ingenuity in product design, combined with service, quality, and knowledge of the needs of producers sets us apart from the pack. Look for the introduction of a number of exciting, new and innovative products which are designed to reduce well costs, improve production, and maximize profits.

*E-mail your cover letter and resume referencing the above position to [careers@packersplus.com](mailto:careers@packersplus.com).*

