



GROW WITH US

SALES ENGINEER PITTSBURGH, PENNSYLVANIA

Packers Plus is the pioneer of open hole, multi-stage horizontal fracturing and we provide technology-based solutions to the oil and gas industry around the world. We are looking for a Sales Engineer in our Pittsburgh, PA office.

Key Tasks and Responsibilities

- Assisting Sales in job design, schematics, quotes, and calculations including but not limited to pressure drop, T&D, hydraulics, etc.
- Assist in sales calls, lunch and learns, conferences, tool training (internal and external), industry meetings, etc.
- Perform analysis as required, to include production studies, keeping database up to date, tracking new product runs/history/performance/optimal procedures/etc., failure analysis, generating NCR's, final well reports where required, ERF, etc.
- Submit all reports in timely manner: Weekly Sales Report, ERF, NCR, etc.
- Assist sales and district in forecasting of inventory
- Champion new product introduction in area/region
- Perform failure analysis and assist sales in client interaction on resolution
- Work with field personnel or rig personnel on any problems they encounter on job site
- Attend spud meetings
- Do presentations or "lunch & learns"
- Recruit for Packers Plus at Career Fairs and other specified events
- Find easier methods or ideas to engineering for future development

Educational Requirements

- Minimum BS in Petroleum or Mechanical Engineering
- Practical field knowledge in downhole tools and/or Fracturing Stimulation
- Hydraulics courses and basic safety training

Competencies, Skills and Experience

- Frac experience
- Drilling rig experience



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- Completion experience
- Management skills
- Field experience with downhole tools
- Liner hanger and completion tools
- Understanding of drilling rig and workover operations
- Have a high level and understanding of hydraulics
- Basic knowledge of computers (Excel and Word)

To apply, please email your cover letter and resume referencing the above position to uscareers@packersplus.com



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